

**Paul Hanson Partners Specialty Insurance Solutions**  
**Lisa R. Paul**  
**President/CEO**



**Lisa R. Paul**, CPCU has attended San Francisco State and UC Davis where she studied Economics. Ms. Paul is the President and CEO of Paul Hanson Partners Specialty Insurance Solutions, which provides insurance placement and risk management to the transportation industry, as well as underwriting, consulting, and program administration services for Zurich Insurance Company. Her insurance experience started in 1987 as a Transamerica Management/Underwriter Trainee. In 1989, she was employed as a Large Line Casualty Underwriter for Employers of Wausau underwriting casualty accounts in excess of \$1,000,000. Lisa moved to retail insurance placement in 1991 with Willis Carroon as Vice President Broker Services managing the Transportation Division in San Francisco. In 1993, Lisa Paul founded Paul Hanson Insurance Services located in Napa, California. Lisa has provided consulting and risk management brokerage services to the California Moving and Storage Association, The Virginia Movers Association, the Missouri Mover s Association and many of the national van lines. Paul Hanson Partners (PHP) now employs 25 employees in Napa and 100 employees in Qingdao, China with over \$75,000,000 in insurance premium. Lisa is a founding organizer Bank of Napa, and currently serves as Capital Campaign Chairperson for the Napa Valley Youth Center. Lisa was named as a winner of the 2005 North Bay Business Journal's Business Woman of the Year award. Lisa is married to her husband of over 25 years, Marvin Paul and has four children and resides in Napa, California where she was raised.